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TAGlines: Executive Search Edition

Announcing Our Expanded Search Division

www.TheAngelettiGroup.com

Dear Friend,

We hope these first days of fall reinvigorate you as they have us. Like new students, at the start of the academic year, we look forward to seeing what the next few months and the beginning of 2014 bring as our recently expanded search division uncovers great talent in the development world.

With our search division expansion comes increased emphasis on the recruitment of development professionals for schools, universities, and healthcare organizations. Two veterans of the independent school world have joined The Angeletti Group to support the growth of our search division; former headmaster [Alan Gibby](#), as Executive Vice President of the Independent School Strategic Planning Practice, and former Willow School founding member, [Adele Dujardin](#), as Executive Recruiter.

Having graduated from Choate and started my career in its advancement office before leaving for Yale University, I have long enjoyed working with schools and know the impact a strong development staff can have on a school's fiscal health. We find ourselves well prepared to find the right people--we know each school has its own needs and culture and understand the commonalities of all learning institutions.

As a Corporate Supporter of NAIS, The Angeletti Group looks forward to getting to know other independent schools and their leaders as we move forward with this new emphasis on recruitment as well as continuing to serve our clients with their development needs.

We are currently conducting searches for the Archdiocese of New York ([Director of Cardinal's Appeal](#)), Stamford Hospital Foundation ([Two Directors of Individual Giving](#)) and a [Director of Corporate Campaign](#)) and the Ross School ([Director of Development](#)). Searches for Choate Rosemary Hall ([Director of Major Gifts](#)), and The Harvey School ([Major Gift Officer](#)), are also underway.

We wish you a great start to your fall.



Jay Angeletti



September 2013

For Candidates

Send us your *résumé*!

We maintain an up-to-date database of potential candidates. [Send us](#) your most recent *résumé* and we will contact you if you are a fit for an open position.

[Click here to view all of our professional opportunities.](#)

2014 NAIS Annual Conference



Look for us Feb. 26-28 in Orlando!

The Search Team



Sara Angeletti
Executive Vice
President



Jill Savage
Director,
Community
Building

Current Opportunities

Archdiocese of New York

New York, NY

Director, Cardinal's Appeal

The Archdiocese of New York seeks a sophisticated, experienced, results-oriented, and dynamic Director of Cardinal's Appeal to manage all aspects of the archdiocesan annual appeal. This candidate must be comfortable managing a staff of 15 development professionals as well as serving as a liaison to the pastors of the Archdiocese. The Director of Cardinal's Appeal will report to the Executive Director of Development.

[Click here to learn more.](#)

Choate Rosemary Hall

Wallingford, CT

Director of Major Gifts

The Director of Major Gifts conceives and implements a comprehensive Major Giving program, including the marketing, solicitation and stewardship of well thought-out commitments for institutional priorities. The Director functions as "manager and player" in a highly dynamic and fast-paced work environment. He/she strategically upholds priorities, tracks progress, mentors personnel and manages resources, while cultivating, soliciting, and stewarding his/her own pool of prospects. [Click here to learn more.](#)

Harvey School

Katonah, NY

Major Gift Officer/Development Officer

The Major Gift Officer (MGO) is a front-line fundraising professional responsible for managing relationships with alumni, parents and friends with significant giving potential. The MGO is responsible for soliciting both major and annual fund gifts and is expected to travel, if necessary, to meet with prospects to develop meaningful relationships and engage them, when possible, with the School's leadership. The MGO must develop and maintain in-depth knowledge of school priorities, and inspire the confidence and respect of the executive, academic, trustee, and volunteer leadership of Harvey.

[Click here to learn more.](#)

Ross School

East Hampton, NY

Director of Development

The Director of Development at Ross School reports to the Director of Institutional Advancement and manages the daily operations of the development office, supervising the development office staff. He/she will oversee a comprehensive development program for the school and will be responsible for planning, executing, and annually growing the major gifts and annual giving campaigns, including individual,

Partnerships



Adele Dujardin
Executive Recruiter



Alan Gibby
Executive
Vice
President,
Independent

School Strategic Planning

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foundation, and corporate donor identification, solicitation, cultivation, recognition, and stewardship.

[Click here to learn more.](#)

Stamford Hospital Foundation

Stamford, CT

Director, Corporate Campaign

The Director of the Corporate Campaign will serve as the front-line fundraiser for the Corporate Community in our service area of Stamford, Darien, Greenwich, New Canaan, and the surrounding area. This person will actively identify, engage, solicit, and steward a portfolio of current and prospective corporate donors capable of contributing at the five and six figure levels and above, over a five year period. The successful candidate will be responsible for building and managing a structured campaign volunteer committee around the corporate community and working with volunteers to tailor the message and marketing to them, as well as close gifts.

[Click here to learn more.](#)

Stamford Hospital Foundation

Stamford, CT

Director, Individual Giving (two positions available)

The Directors of Individual Giving will serve as the front-line fundraisers for the Capital Campaign in their geographic assignment area and will actively identify, engage, solicit, and steward a portfolio of 150+ current and prospective donors capable of contributing at the five and six figure levels and above, over a five year period. The successful candidates will be responsible for building and managing structured campaign volunteer committees in each town, and working with volunteers to tailor the message and marketing to their market, as well as closing major and leadership gifts.

[Click here to learn more.](#)

About The Angeletti Group

The Angeletti Group offers philanthropic counsel to the most passionate in healthcare, education, and community building.

www.TheAngelettiGroup.com

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