

Catch Up With TAG - Spring 2016 Partner Highlights, Firm News and More!



TAGlines

News for the most passionate in Education,
Healthcare, and Community Building

Spring 2016

Introducing TAG Naples and New Haven



Naples, FL

To better serve clients in Florida and the Southeast, The Angeletti Group is proud to announce the opening of its Naples, Florida location. Our new office is located in the Fifth Third Center at 999 Vanderbilt Beach Road. Give us a call at 239-325-1889.

With the firm's burgeoning presence in the Northeast, TAG also recently opened an office at 59 Elm Street, just off the historic green in New Haven, Connecticut.



New Haven, CT

Partner Highlights



inner-city scholarship fund

A Child. A Chance. A Future.

Inner-City Scholarship Fund Receives Transformational \$40 Million Gift

Christine and Stephen Schwarzman, chairman and CEO of Blackstone, have committed \$40 Million to Inner City Scholarship Fund's "Kids Are Our Capital" campaign. The gift, believed to be the largest of its type in the nation, will provide much-needed financial assistance to make Catholic school education accessible to thousands of students from low-income areas of New York City.

Chip Paillex, Founder of America's Grow-a-Row Hosts TEDx Talk: "What's Your Passion?"

A presenter at the first annual TEDxMorristown, Chip Paillex shared his own story as an unlikely beginner (and overzealous) gardener, and how that experience led him and his organization, America's Grow a Row, to donate over 3.7 million pounds of produce in 13 years through the active participation of more than 4,000 volunteers. In doing so, Chip challenged session attendees to utilize their own passions to find meaning and purpose. [Watch the video here.](#)





Einstein Healthcare Network Reaches Its Fundraising Goal Early - and Then Reaches Higher

In early February, Einstein Healthcare Network announced that it reached its \$150 million fundraising target five months ahead of schedule and will seek to add another \$5 to \$10 million to the total by June of this year. The hospital network, with several locations in the Philadelphia metropolitan area, will use campaign proceeds for capital projects, new technologies, innovations in patient care, expanded professional development and research opportunities and enhanced community outreach. Congratulations, Einstein! We are proud to have partnered with you in this important effort.

TAG News

The Angeletti Group Welcomes Ryan Quick and Joseph Orfini

TAG is excited to introduce two new members of the firm: Ryan Quick, Director, Client Partnerships, and Joe Orfini, Associate Director, Client Partnerships.



Ryan Quick joins The Angeletti Group following his tenure as Director of Institutional Support for the Office of Catholic Education Advancement, an organization tasked with raising funds for education related initiatives in the Archdiocese of New York. Prior to his work with the Office of Catholic Education Advancement, he managed corporate and foundation fundraising at Inner-City Scholarship Fund, an organization that provides scholarships to disadvantaged students attending Catholic schools. At TAG, Ryan is a central and lead client relationship manager who

develops and manages consulting assignments in all three of the firm's core service areas.

Joe Orfini brings with him an impressive background of volunteerism to The Angeletti Group. A native of Morristown, NJ, he is very active within the community through his service to the Morris Township Fire Department and work as an EMT with the Morris Minute Men. He also coached youth sports as a Director with In The Zone Baseball and Softball Academy. In his role at

TAG, Joe directly supports the senior consulting team.



TAG: A Leader in Educational Advancement

TAG kicked off 2016 with two conference sponsorships and presentations: CASE-NAIS in New York City and CASE District II in Philadelphia. At CASE-NAIS, David Beecher and John Fixx of The Country School in Madison, CT joined Jay for an animated panel discussion, "Best Practice and the Small Shop." The session presented innovative solutions for common issues faced by small advancement operations where both time and funding are often at a premium.



David Beecher, John Fixx and Jay Angeletti at CASE-NAIS

At CASE District II, Jay invited Lisa Grider, Director of Institutional Advancement at Newark Academy, and Jason Kroll, Vice President of External Affairs at Monmouth University to join him on his panel discussion, "The Intersection of Metrics Driven Major Gifts and Donor Centered Development." Session participants walked away with the tools to formulate a metrics-driven major gift program at their own institutions that maximizes productivity, celebrates teamwork and engages donors on the most personal level

[Both presentations are available for download here.](#)

New and Renewed Partnerships

We are pleased to announce our partnerships with the following organizations and institutions:

Education:

- 82nd Street Academics - Jackson Heights, NY
- Dutchess Community College Foundation - Poughkeepsie, NY
- Fairleigh Dickinson University - Teaneck, NJ
- Notre Dame High School - Lawrenceville, NJ
- Tri-County Scholarship Fund - Parsippany, NJ

Healthcare:

- AtlantiCare Foundation - Egg Harbor Township, NJ
- Center for Disability Services - Albany, NY
- Geisinger Health System Foundation - Danville, PA
- Hospital for Special Care - New Britain, CT
- Princeton HealthCare System - Princeton, NJ

Community Building:

- Birth Haven - Newton, NJ
- Central Presbyterian Church - New York, NY
- Make-A-Wish New Jersey - Monroe Township, NJ
- Westfield Historical Society - Westfield, NJ

SAVE THE DATE

May 19, 2016 - The Angeletti Group is proud to sponsor the [Conference for Women in Nonprofit Leadership](#) hosted by Fairleigh Dickinson University in Florham Park, NJ.

June 12-14, 2016 - The Angeletti Group will be exhibiting and presenting at [AHP's Big Ideas in Healthcare and Philanthropy 2016 Conference](#) in Denver, CO. Jay Angeletti will present our session, *Building Trust With and Among Your Physician Partners*, along with Nancy Lawton, AVP, Strategic Initiatives, Resource Development and Campaign, Geisinger Health System and Jim Wright, VP, Greenwich Hospital Foundation.

October 26-29, 2016 - The Angeletti Group will be exhibiting and presenting at the [2016 AHP Annual International Conference](#) in Chicago, IL. Jay Angeletti will present our session, *That's Not My Job! Or is it? Manifesting Transformative Gifts Through Visionary Partnerships*, along with Kevin Ralph, Chief Development Officer, Cape Cod Healthcare Foundation, Joseph Stampe, President, Meridian Health Affiliated Foundations and Kevin Walsh, VP, Development, Yale-New Haven Hospital.

Opportunities

The TAG Search Team is currently seeking qualified candidates for the following positions:

Princeton HealthCare System Foundation - Senior Vice President of Development

Princeton HealthCare System Foundation - Associate Director of Development for Major Gifts and Planned Giving

Do you have news you'd like to share? Send a note to erin@theangelettigroup.com and you could be featured in an upcoming issue of TAGlines!

STAY CONNECTED:

